Chairman Farrell, of Foreign Trade Council Summons Traffickers.

New York, Dec. 10.—James A. Farrell, chairman of the National Foreign Trade Council and president of the United States Steel Corporation, today issued to all American business men the formal call for the fourth national foreign trade convention, to be held at Pittsburgh January 25-27. The call is based on the council's research into problems of forn trade since the last foreign trade vention at New Orleans, and says in

> problems arising in the · United States merit of Americans

the treamtree terressury to the foreign trade, a special trade expect of the

"All America."
of entering oversea on
ticularly all boards of a
of commerce and other commanded industrial organizations, are inviteparticipate in a practical and constructive discussion of policies and practices
necessary to meet keener competition
which the United States may encounter
in world markets after the war.

in world markets after the war.

'The proceedings will be designed to bring out the mutual interests of the chief elements in foreign trade. Men

long experienced and successful in for-

eign trade will act as volunteer trade advisers, and improved facilities will be provided for bringing into conference

with them delegates who desire informa-

LACK OF PLAYGROUNDS

SHOWN BY MRS. ROOT

District's Comparative Deficiency Is

Shown by Department Supervisor.

Washington has fewer playgrounds per

capita than any other city of the country, with more space that could be devoted to public playgrounds than have most municipalities, according to information which Mrs. Susie Root Rhodes.

superintendent of playgrounds of the Dis-

trict, is giving to home and school asso-clations before which she has been in-vited to appear.

Mrs. Rhodes showed that of the twelve

playgrounds in the District only three are actually owned by the playground de-partment, the others being lent by Fed-eral authorities or individuals.

co-operation of the school organization in enlarging Washington's playground system and increasing its benefits.

As an argument for more playgrounds.

Mrs. Rhodes said Baltimore has one play-

ground for every 4,383 persons, while Pittsburgh has one playground to every 4,395, as compared with one playground for every 31,580 in Washington.

SHOWING WAR PICTURES

Relief of sufferers from the war in Eu-rope will profit as the result of contracts just signed by Benjamin B. Hampton, president of the General Film Company

and agents representing the British gov-

distributing facilities of the company are

made available for the American exhibi-tion of the British official motion pictures

f the war.

These official and exclusive pictures,

20.000 feet of which are already in New York, were photographed under the per-sonal direction of Charles Urban, "wizard of the films." as part of the permanent

The films include pictures of munitions

-gan Sunday, December 3, ended yesterday, that the Association for the Prevention of Tuberculosis of the District plans to repeat the observance The week began and ended with sermons and prayers in churches of all de-nominations. Wednesday physicians ex-amined many persons for traces of in-

L. Thurston, superintendent of schools, requested that mention be made of hygiene in every class room on Friday.

FUNERALS.

Services for Dr. Caspar A. Weber, who died Saturday, will be held today at 2 o'clock from his late residence, 3015 Thirteenth street. Interment will be in

Requiem mass will be held for William Whyte, who died yesterday, at 9 o'clock this morning in St. Aloysisus church. Interment will me in Mt. Olivet Ceme-

Tells How Vinol Restored

Her Strength.

In her eighty-second year Mrs. John Wickersham, of Russellville, Pa., says: "I was in a run-down, feeble condition and had lost flesh.

A neighbor asked me to try Vinol,

Mr. Vickersham's case was be-use it contains the very elements aded to build her up. There is thing ike Vinol to give strength overlay to elderly people.

1, e, sq.

taking two bottles my returned; I am gaining in as built up my health and I if fine for a woman of my et around and do my house-

In action and Americans at the front. "TUBERCULOSIS WEEK" ENDED. So successful was "Tuberculosis Week,

cipient disease.

Arlington Cemetery.

training and mobilization of

of 5,000,000; all phases ne Somme; Admiral Jel-cet, the Aeroplane Corps, Red Cross Ambulance Corps

TO AID RELIEF FUNDS

She is making a plea for the help and

"All America

tion and advice."

GETS 4.500 SYRUPY PENNIES.

Alimony Coppers Dripping Molas

Cause Colorado Litigation. Cripple Creek, Colo., Dec. 10.—Because the sent her 4,500 pennies soaked in molasses as alimony for last month, Mrs.
Mini G. Scanlon yesterday filed suit to
compel her husband, Thomas Scanlon, to
pay her in legal tender.
Last month, the petition recites, Scan-

lon was in arrears and remitted 9,000 pennies for two months' alimony. The court took the request under advisement.

URGES EMPLOYES' CLUBHOUSE.

The current issue of the Home Bulle-tin, published by the Home Club of the Interior Department, suggests that a club house be built in Washington for Federal employes.

The building could be a source of reve-

nue, the publication states, as conven-tions and concerts for Federal workers

might be given in it.

The Bulletin argues that a club house would help underpaid workers to get better government positions.

STATE AND FEDERAL

Aided by Unified Effort.

Work accomplished by co-operative ef-forts of officials charged with enforce-Work accomplished by co-operative efforts of officials charged with enforcement of the Federal food and drugs act and officials who enforce State laws regular and an have today," declared Dr. John ulating commerce in similar products, is outlined in the annual report of the chief of the Bureau of Chemistry, U. S. Department of Agriculture. The office of State co-operative food and drug control, established in 1914, has provided a quick method of distributing information to prevent a manufacturer from disposout a life insurance policy, to provide

OFFICIALS CO-OPERATE

cities near State boundaries in Illinois, Iowa, Missouri, Kansas, Nebraska and in New England. The part of the supply that came from other States could best be handled under Federal law, applying to all foods and drugs shipped into interstate commerce.

Enforcement of Food and Drug Act "THRIFT AND INSURANCE YOUTH'S SAFEGUARD"

quick method of distributing information to prevent a manufacturer from disposing of his adulterated products.

Federal and State officials have united to improve the food supply in definite localities and to correct specific abuses in the production and sale of particular products. These officials co-operated in sanitary control of milk supply of small man today."

Importance of Overseas Commerce Emphasized by Dr. E. E. Pratt.

The development of American foreign trade during the second year of the war is the principal theme of the annual report made public today by Dr. Edward Ewing Pratt, chief of the Bureau of For-eign and Domestic Commerce, Depart-ment of Commerce.

Particular attention is called to changes

Particular attention is called to changes in the character of American foreign trade during the last fiscal year.

"Our foreign trade (and especially our exports) has increased at a tremendous rate," says the report. "During the last fiscal year the United States has had a foreign trade greater than that of any other country during any year. Anany other country during any year. An-other notable fact is that there has been a marked shifting in the character of our foreign trade. Most important of all,

perhaps, is the great increase in our ex-

The importance of foreign trade is illustrated by the effect of changed trade conditions during the early months of the war in the wheat-growing and cot-ton-growing States. The increased de-mand in Europe for American wheat ushered in a remarkable period of pros-perity in such States as Minnesota and the Dakotas, while the decreased demand for cotton has just the opposite effect in the Southern States, where cotton is the staple crop. These two experiences, so different in character, have opened the eyes of those who did not appreciate the value of foreign markets.

"To the manufacturer, however," says To the manufacturer, however," says the report, "foreign trade means something more than an increased demand for his products. The average factory is probably producing at not more than 75 per cent capacity.

"Emphasis should be laid on the fact that foreign trade considerably increases the general stability of business condi-tions in a country. A widely distributed foreign trade means greater average stability. In most countries of the world

prosperity or depression (in fact, ness conditions in general) depend ness conditions in general) depend to a considerable extent upon agriculture and the state of the market for agricultural

GIFTS SENT MEN ON BORDER.

Marines Also to Get Christm Tokens from Red Cross,

All sorts of presents are being sent to District Guardsmen on the border. The local Red Cross chapter has sent Christmas socks to the regulars and the re-

maining fund is to be given them in the form of Christmas presents.

A donation was received from the chapter in Canon City, Colo., for the purchase of seventy-five books to be forwarded, together with two boxes of magazines contributed by Washington

warded, together with two boxes of magazines contributed by Washington people, to marines in Haiti.

One hundred and twelve comfort bags have been sent to the Red Cross by St. John's Parish Helpers to be filled and forwarded to soldiers in the hospitals.

A contribution of 16,000 eigarettes has been received and will be forwarded to Gen. Pershing's command.

et Go That Nickel

No Great Deed Is Done by Falterers Who Ask for Certainty.

Such were the words of one who was wise in the ways of the world and human nature. It is a great deed most of us to establish a home of our own, because we have to save, economize and deny ourselves many things we long for—books, pictures, fancy hats and dresses, automobiles and four-in-hands-just because we must of necessity have a home, and we

Everybody should be fairly well housed to enjoy good health and happiness before being willing to seek

The Wealth of a Nation Lies in its scientific breeding and care of human

The welfare of yourself and family is best conserved at all times by owning a home of your own. There never was a better time—there never was better opportunity to buy-not only to buy-but to buy right-than right

It is of utmost importance to you



"The Almighty Dollar"

THE Almighty Dollar of America, is regarded by some people as the greatest possession to be had in this country. I want to tell you that the Dollar in the hands of a Money King is of no more value than the Dollar in the hands of a small investor. The only difference in POWER comes in the opportunity to use that Dollar. You can put it down as a Fact that the money kings of this country are courageous men. And it takes courage

As a rule the courageous person invests, while the timid one deposits. Thousands of men and women have the courage and fortitude to face great odds in life-to battle against the foes of home and country, and then absolutely wilt right down to the timidity of a child, when

Courage in war is inspired by confidence in the judgment of superior officers. Hence timidity takes the place of courage in business matters, because most inexperienced

"I feel it in my bones"

TEN and women are endowed with an intuitive faculty to discern right and wrong, and the common way to express this intuition is to say, "I feel it in my bones.'

When a man "feels in his bones" that he is right, then it becomes little short of criminal if he fails to act. Good common sense is the best basis for any opinion or judgment. It is the foundation stone of success. Free advice from anxious friends may be good sometimes, but it is always liable to be warped by Ignorance, Jealousy, Malice, and Prejudice, whereas your own judgment, born and nourished by your own Common Sense, will always have your best interests uppermost.

Real Estate investments at the opportune moment and at the right price, are at the bottom of all great American fortunes. Every wise man, whose foresight prompted his initial investment in some sound real estate proposition, either in a home for himself, or homes for others to live in and develop, and wherein he could observe the opportunity to buy at the right price and sell at some future time with profit and gain unto himself. The difference in handling your dollars is simply this-

When you "deposit" your money, it works for others When you "invest" your money it works for YOU

WHY don't you invest your money in the land upon which you can live, in the city and country which you now help to enrich? The longer you live on another man's possessions, the more you enhance his first which you now help to become. You help to make him richer each year by paying rent, and if you lay away your savings in a bank. you simply loan it at 4 per cent and some one else makes use of your powerful dollars.

You have a real opportunity Right Now—read about it below. Then determine to come out where I will allow the

GEORGE G. BAKER-

FREE FARE COUPON GO TO HILLBROOK

Read Directions Below.

Present This Coupon to My Agent on Grounds and You Will Receive ROUND - TRIP TRANSPORTATION.

Your Judgment Should Prompt You to Place Some Money

-in your pocket and attend this Auction Sale. Now is the Right Time, and here is the Right Place. You will be able to buy at the Right Price, prepare for the Future and shake the Shackles that have held you a Slave. The Constitution of the country gives you free speech, but no interpretation can find the way to give you greater freedom and independence than the proper method of obtaining the ground which has built tremendous fortunes for others, and can free you from the Bondage of Poverty. For, after all, there is no greater Freedom, no greater Liberty, than when the Father and Mother know that they are "fixed" for the future and their children have been well provided for into Posterity.

For Twenty years I have been the Apostle of Land Ownership for every citizen and family. There is no greater soundness in investing possibilities then in the Land of American Cities. Tremendous possibilities in growth of population and industries, enlargement of the old, or coming of the new businesses; the improvement of public facilities and the natural growth of value and uncarned increment of land properly utilised; all are the most stable and soundest attractions that any investment offers. You have the chance now to obtain land at your own price and every possibility of making a profit as Washington continues on her Forward March.

My advice to you is to make a real bome on earth first. Here you live and must live until you pass into the Great Beyond. If you move from flat to flat or house to house each year, you are at the mercy of the landlord. Get your own piece of land, develop it and enjoy the uncarned increment, happiness and stability which real estate ownership

Here's the Safest, Surest Way for You Invest Your Dollars in the Ownership of Land

"The Record of the Past Guarantees the Future"

REMAINING CHOICE READY TO BUILD LOTS Sidewalks, Sewers, Water, Gas and Electricity Available. AT Near Churches, Schools, Stores, Etc., Etc.

HOW TO BUY

At Your Own Price. Offer What You Think Is Right. Don't pay any man's price, or what he aska

Terms of Sale

you to pay.

10% Down Day of Sale 10% Down on Signing of Contract. Balance in 36

Monthly Installments. 5% on All Balances

3 Per Cent Discount for Cash in Full Within 30 Days.

WELL LOCATED

Take any car of the Washington Railway Company's system and transfer to the H Street car line. Get off at Fortysecond Street N. E. and Dean Avenue. Pay your fare to the conductor and present car fare coupon to my agent on the grounds and round-trip fares will be refunded.

DEC.14,15,16 at 2 p.m.

\$1,000 Worth of Souvenirs Will Be Given Away

FREE ROUND TRIPS—TO ALL WHITE ADULTS ATTENDING—FREE ROUND TRIPS Send for maps and particulars to GEORGE G. BAKER, local office with O. B. Zant-Plenty Seats Rain or Shine

zinger, Ninth Street and New York Avenue, Washington, D. C., Phone Main 5371.

GEORGE G. BAKER America's Foremost Land Auctioneer-300 Sales in 40 States in 20 Years.

Home Office, 7 East 42d St., New York City.

SOUVENIRS

Handsome souvenirs to all who attend-an advertising feature for which I have become

Given to All White Adults Whether They Buy or Not.

A feature to make you ome and see opportu-

It cultivates the spirit of "Go After What You

Want." Bring Some Cash.

You may bld and be the lucky one.

You Need 10% Deposit

the fleeting pleasures of life

money in the proper care of the "young" than of railroads.

A gold mine does not tumble its treasures in the "stay - at - home's" hands. You must take your pick and shovel and go after it. If you want a good investment or a home site in Washington, go after it.

that you give this sale your honest, sincere attention, with a determination to own a plot of ground, and attend sale each afternoon at 2 o'clock, Thursday, Friday and Saturday, December 14th, 15th and 16th. "Hillbrook" is mine to sell in a three-day sale-the big building lots remaining will be sold for what they will bring! The public's price will be the price at which

To grasp "the" opportunity you must every part of this advertisement and you will be better informed of the conditions that now exist and with which you must combat.

to invest money.

it comes to investing or providing for the future.

persons lack confidence in their own judgment.